indiana endocrine specialists:

bottom line: web-based technology and minimal monthly fee delivers excellent ROI for small, specialty practice



### quick view:

#### measurable impact



- → No additional equipment or software to buy and maintain
- → Affordable, predictable monthly fee simplifies budgeting

## about the practice

Indiana Endocrine Specialists is a single-physician practice delivering comprehensive endocrine disorder evaluation and care. The practice routinely treats endocrine, nutritional and metabolic diseases including diabetes, cholesterol disorders, osteoporosis, and infertility issues resulting from adrenal and pituitary gland and hormonal disorders.

# the welcome transition from bigger to better

When Dr. Beyer made the move to private practice, he'd had his fill of large-scale EHR systems and went in search of a solution sized right and priced right for his new solo endeavor. Flexibility, simplicity and affordability were at the top of his list, and he found all three in WebChart EHR.

"I had used electronic charts from one of the big EHR vendors for quite some time and knew I needed something different — a solution more conducive to the solo practitioner.

"I was interested in a system with some built-in adaptability, so we wouldn't have to change the way we work, and I wanted something web-based so we wouldn't have to invest in hardware, software and our own servers. I wanted access to IT support if and when we needed it, but I didn't want the type of system that required an IT staff full time.

"Of course I was concerned about cost, and I knew enough to look for a system where pricing was comprehensive and straightforward. I liked having a consistent, predictable monthly fee that covered everything especially when I saw how affordable WebChart would be.





### easy to optimize, easy to use

"With WebChart, I was able to configure the system specifically for my practice. I had direct communication with WebChart engineers who, in addition to incorporating my thoughts and ideas, also brought me suggestions from their experience with other users that they thought might help my practice. That's an ongoing benefit of WebChart — regular upgrades that we can choose to add.

"The system has the most user friendly software I've ever encountered. I can file things more effectively and navigate exam histories more quickly. I can quickly access patient medical records from the road, from home, from the hospital, from anywhere...and that means I have everything I need to make informed decisions about their care.

"It all adds up much better efficiency, which means I have more time to see more patients. In our business, time is money. The biggest benefit of this system is time.

# added incentive: meaningful use

"WebChart is specifically engineered to meet meaningful use guidelines and our practice is committed to earning the full stimulus incentives. WebChart upgrades are the result of close collaboration with policy makers, physicians, nurses and practice administrators, which helps the system stay in constant alignment with the evolving meaningful use guidelines. We are currently meeting all the guidelines we selected and expect to receive a full stimulus payment.

"When in comes to meaningful use, WebChart is ahead of the curve."

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